

## Authorising the profession - corporate report 2021/22

English [Cymraeg](https://higher-rights.sra.org.uk/sra/research-publications/awdurdodir-proffesiwn-2122/) (<https://higher-rights.sra.org.uk/sra/research-publications/awdurdodir-proffesiwn-2122/>)

20 July 2023

Authorisation is the key point at which we make sure individuals and businesses meet the high professional standards we and the public expect when they enter the profession.

We do this by carrying out background checks, including checking there are no character and suitability issues, and by making sure applicants have the right skills and qualifications. Our priority is to be sure there is no risk to the public in allowing individuals or firms to join the profession. We also try to make this process work as efficiently and as smoothly as possible.

The charts in this section detail our work in this area and highlight key trends and patterns. A glossary of terms can be found at the end of this section.

Please note, our business year is 1 November to 31 October. Unless otherwise stated, these figures are as of the October in the latter year - ie, the figures for 2021/22 are as at 31 October 2022.

### Who we authorise and regulate

- Solicitors who practise English and Welsh law in England and Wales.
- Solicitors who practise English and Welsh law overseas.
- Non-practising solicitors who are on the roll of solicitors. This is a record of solicitors that we have authorised to practise English and Welsh law. Not all solicitors on the roll will actively be practising the law because, for example, they are retired.
- Most law firms and some other types of businesses in England and Wales offering legal services.
- Registered foreign lawyers (RFLs) and [some registered European lawyers](https://higher-rights.sra.org.uk/solicitors/guidance/registered-european-lawyers/1) (<https://higher-rights.sra.org.uk/solicitors/guidance/registered-european-lawyers/1>) (RELS).

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### [Profile of law firms](#)

The number of law firms choosing to apply for an alternative business structure (ABS) licence (available to those with non-lawyer ownership or control) continues to increase and is an especially popular choice for incorporated companies, numbers of which are also increasing. This business model can be attractive as it allows people to bring in non-lawyer expertise to help develop their businesses.

The overall number of law firms in England and Wales remained relatively stable between 2014 and 2019 but has dropped in recent years. This is potentially due to fewer new firms being established during the Covid-19 pandemic and the weaker economic outlook in the UK discouraging people from setting up a new business. This is in contrast to the number of practising solicitors, which continues to grow year-on-year ([see profile of solicitor population](https://higher-rights.sra.org.uk/sra/research-publications/authorising-profession/#population) (<https://higher-rights.sra.org.uk/sra/research-publications/authorising-profession/#population>)).

|                            | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Total</b>               |         |         |         |         |         |         |         |         |
| <b>number of law firms</b> | 10,336  | 10,415  | 10,420  | 10,407  | 10,341  | 10,107  | 9,860   | 9,636   |

|                                   |     |     |     |     |     |     |       |       |
|-----------------------------------|-----|-----|-----|-----|-----|-----|-------|-------|
| <b>Firms with an ABS licence*</b> | 424 | 550 | 681 | 791 | 877 | 945 | 1,040 | 1,141 |
|-----------------------------------|-----|-----|-----|-----|-----|-----|-------|-------|

\*subset of total number

#### Breakdown of law firm types with ABS subset

|                                              | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 |
|----------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Inc company</b>                           | 3,813   | 4,205   | 4,537   | 4,778   | 4,952   | 5,015   | 5,093   | 5,161   |
| <b>Inc company with ABS licence (subset)</b> | 268     | 369     | 477     | 559     | 629     | 687     | 773     | 850     |
| <b>Sole practitioner</b>                     | 2,725   | 2,627   | 2,489   | 2,367   | 2,217   | 2,060   | 1,878   | 1,716   |
| <b>Partnership</b>                           | 2,203   | 1,978   | 1,799   | 1,673   | 1,584   | 1,470   | 1,352   | 1,226   |
| <b>Partnership with ABS licence (subset)</b> | 25      | 28      | 30      | 41      | 46      | 47      | 46      | 50      |
| <b>LLP</b>                                   | 1,550   | 1,559   | 1,557   | 1,542   | 1,549   | 1,526   | 1,503   | 1,498   |
| <b>LLP with ABS licence (subset)</b>         | 130     | 152     | 172     | 189     | 199     | 208     | 218     | 238     |
| <b>Other</b>                                 | 45      | 46      | 38      | 37      | 39      | 36      | 34      | 34      |
| <b>Other with ABS licence (subset)</b>       | 1       | 1       | 2       | 2       | 3       | 3       | 3       | 3       |

Note: because of the nature of their business, sole practitioners are not able to adopt ABS licences. A lawyer and a non-lawyer must be involved in the running of an ABS.

### [Profile of solicitor population](#)

The number of practising solicitors has continued to grow in recent years and, again, hit an all-time high in October 2022 and shows that working as a solicitor in England and Wales remains an attractive career option.

Note: these figures relate to solicitors only and do not include RELs or RFLs.

| <b>Practising certificate holders On the roll of solicitors</b> |         |
|-----------------------------------------------------------------|---------|
| <b>2011/12</b>                                                  | 127,353 |
| <b>2012/13</b>                                                  | 130,643 |
| <b>2013/14</b>                                                  | 133,327 |
| <b>2014/15</b>                                                  | 135,294 |
| <b>2015/16</b>                                                  | 139,313 |
| <b>2016/17</b>                                                  | 143,072 |
| <b>2017/18</b>                                                  | 146,625 |
| <b>2018/19</b>                                                  | 150,349 |
| <b>2019/20</b>                                                  | 153,082 |
| <b>2020/21</b>                                                  | 156,928 |

|         |
|---------|
| 169,338 |
| 162,367 |
| 164,598 |
| 171,464 |
| 178,340 |
| 185,240 |
| 192,121 |
| 199,181 |
| 205,688 |
| 212,601 |

**2021/22** 160,676

219,424

## **Waivers and the Innovation Space**

We want to see firms innovate in a modern legal market, working in new ways for their customers, and making it easier for people to find the legal service they need.

We are committed to supporting new ideas where there are potential benefits for the public and consumers are appropriately protected. We therefore help current providers of legal services develop their businesses in new ways and support new types of organisations who are thinking of delivering legal services for the first time.

Our rules are there to protect the public but we want to make sure they do not unnecessarily get in the way of firms and solicitors offering legal services in novel and creative ways.

Our waivers policy and [Innovation Space](https://higher-rights.sra.org.uk/solicitors/resources-archived/sra-innovate/1) (<https://higher-rights.sra.org.uk/solicitors/resources-archived/sra-innovate/1>) (introduced in 2016) allow firms, solicitors and new entrants to the market to explore different ways of running their business and to introduce original ideas, while making sure the public is appropriately protected. The Innovation Space is a controlled test area for ideas that are likely to benefit the public.

### **Types of waivers granted**

Since the introduction of our new [Standards and Regulations](https://higher-rights.sra.org.uk/solicitors/standards-regulations/1) (<https://higher-rights.sra.org.uk/solicitors/standards-regulations/1>) in November 2019 we no longer grant some of the waiver types shown in the table below. This is because our rules are now more flexible and less prescriptive, meaning there is no need to offer a work around.

| <b>Waiver granted</b>           | <b>What it means</b>                                                                                                                                                                                                                                                                                                                                                                                            | <b>Number granted 2017/18</b> | <b>Number granted 2018/19</b> | <b>Number granted 2019/20</b> | <b>Number granted 2020/21</b> | <b>Number granted 2021/22</b> |
|---------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| <b>Authorisation Rules</b>      | We may waive some of our Authorisation Rules if they are unnecessarily burdensome for a firm to follow.                                                                                                                                                                                                                                                                                                         | 19                            | 28                            | 76                            | 6                             | 0                             |
| <b>Practice Framework Rules</b> | We can waive our rules on how and where solicitors and other people we regulate could work. We allow this if we are satisfied there is no risk to the public in doing so. For example, we have allowed solicitors to work in firms we do not regulate and which are not regulated by another legal services regulator so long as they do not handle client money. Under the new Standards and Regulations firms | 41                            | 35                            | 2                             | 0                             | 0                             |



|                                                            |                                                                                                                                                                                                                                                                |   |   |   |   |   |
|------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|---|---|---|---|
|                                                            | no longer have to apply for this particular waiver as this arrangement is now allowed.                                                                                                                                                                         |   |   |   |   |   |
|                                                            | We can agree that firms do not have to get the minimum terms and conditions PII that they usually must do under our rules. We have done this in instances where the firm has an alternative insurance policy that has equivalent or better terms than our own. | 6 | 4 | 7 | 1 | 4 |
| <b>Professional indemnity insurance (PII) requirements</b> |                                                                                                                                                                                                                                                                |   |   |   |   |   |
|                                                            | We can agree that firms do not need to send us an annual report of their accounts if they are shutting down. For example, we waive this rule if we can see there has been a very small number of client transactions handled over a period of time.            | 6 | 9 | 5 | 1 | 4 |
| <b>To submit accountants' reports</b>                      |                                                                                                                                                                                                                                                                |   |   |   |   |   |
|                                                            | We may agree that firms do not have to contribute to the compensation fund. We may do this where a firm has only held a very small amount of client money for a very short period, and there is no risk of their clients making a claim on the fund.           | 2 | 3 | 2 | 2 | 1 |
| <b>Compensation fund fee</b>                               |                                                                                                                                                                                                                                                                |   |   |   |   |   |

## Regulation in Wales

Just over 4,000 practising solicitors and just under 400 head offices are based in Wales (this is an estimated figure due to cross-border working). This is around 4% of all law firm head offices. Around one-quarter of Wales-based firms and 40% of Wales-based practising certificate holders are in Cardiff.

Wales-based law firms continued to thrive. Their turnover came to £480m in 2021/22, up £100m compared with six years ago.

In 2020 and as part of our major IT programme, we now issue all our practising certificates in both Welsh and English as a matter of course. This is to make sure we

treat both languages equally and that solicitors do not have to request a certificate in Welsh or answer a question on whether they speak Welsh.

The table below shows historic data for 2015 to 2019.

### Regulating Wales

|                | <b>Practising certificate holders based in Wales</b> | <b>Head offices based in Wales</b> | <b>Percentage of law firms based in Wales</b> | <b>Practising certificate holders who indicate they speak Welsh</b> | <b>Practising certificates issued in Welsh</b> | <b>Turnover</b> |
|----------------|------------------------------------------------------|------------------------------------|-----------------------------------------------|---------------------------------------------------------------------|------------------------------------------------|-----------------|
| <b>2015/16</b> | 3,700                                                | 450                                | 4%                                            | 1,081                                                               | 761                                            | £380m           |
| <b>2016/17</b> | 3,770                                                | 440                                | 4%                                            | 1,140                                                               | 790                                            | £397m           |
| <b>2017/18</b> | 3,885                                                | 443                                | 4%                                            | 1,172                                                               | 793                                            | £410m           |
| <b>2018/19</b> | 3,927                                                | 431                                | 4%                                            | 1,205                                                               | 783                                            | £428m           |
| <b>2019/20</b> | 4,003                                                | 420                                | 4%                                            | 1,182                                                               | 776                                            | £435m           |
| <b>2020/21</b> | 4,033                                                | 400                                | 4%                                            | No longer collected                                                 | All PCs now issued in both languages           | £442m           |
| <b>2021/22</b> | 4,015                                                | 397                                | 4%                                            | No longer collected                                                 | All PCs now issued in both languages           | £480m           |

### Further information

[Regulated population statistics](https://higher-rights.sra.org.uk/sra/research-publications/regulated-community-statistics/) [https://higher-rights.sra.org.uk/sra/research-publications/regulated-community-statistics/]

[How diverse is the legal profession?](https://higher-rights.sra.org.uk/sra/equality-diversity/diversity-profession/diverse-legal-profession/) [https://higher-rights.sra.org.uk/sra/equality-diversity/diversity-profession/diverse-legal-profession/]

[SRA corporate strategy 2020 to 2023](https://higher-rights.sra.org.uk/sra/corporate-strategy/) [https://higher-rights.sra.org.uk/sra/corporate-strategy/]

### Glossary - authorisation

**Alternative business structure (ABS)**

A structure that allows non-lawyers to own or invest in law firms.

**Authorisation**

Where we consider applications from individuals and firms who want to enter the regulated legal services market.

**Incorporated company**

A business which has been set up by one or more person. Incorporated companies are subject to different tax and governance rules, which can be attractive to the owners, depending on their business needs. The owners' financial liability is also limited.

**Limited liability partnership (LLP)**

A business structure where there are two or more partners. It limits the financial liability of the partners.

**Multi-disciplinary practice**

A business structure that offers customers legal and other professional services, such as accountancy or surveying.

**Partnership**

A business structure where there are two or more partners. Partnerships can be easier to form, manage and run. Unlike an incorporated company or LLP, you do not need to file any documents with the government to make your business a partnership. Also, partnerships do not need to prepare and publish their accounts.

**Practising certificate**

A document we issue that allows solicitors to practise the law. Solicitors must renew their practising certificate every year.

Registered European lawyer (REL)

An EU-qualified lawyer who registers with us to practise English and Welsh law in England and Wales.

Registered foreign lawyer (RFL)

A lawyer from outside the EU and the European Economic Area who registers with us to practise English and Welsh law in England and Wales.

Roll of solicitors

This is a record of solicitors that we have authorised to practise English and Welsh law. Not all solicitors on the roll will actively be practising the law.

Sole practitioner

A solicitor who runs their own legal practice on their own.